

The Energy Venture Investment *Summit*



THURSDAY, FEBRUARY 17
11:05 AM (MT)

IRON IQ



HAYNES BOONE





IRON-IQ

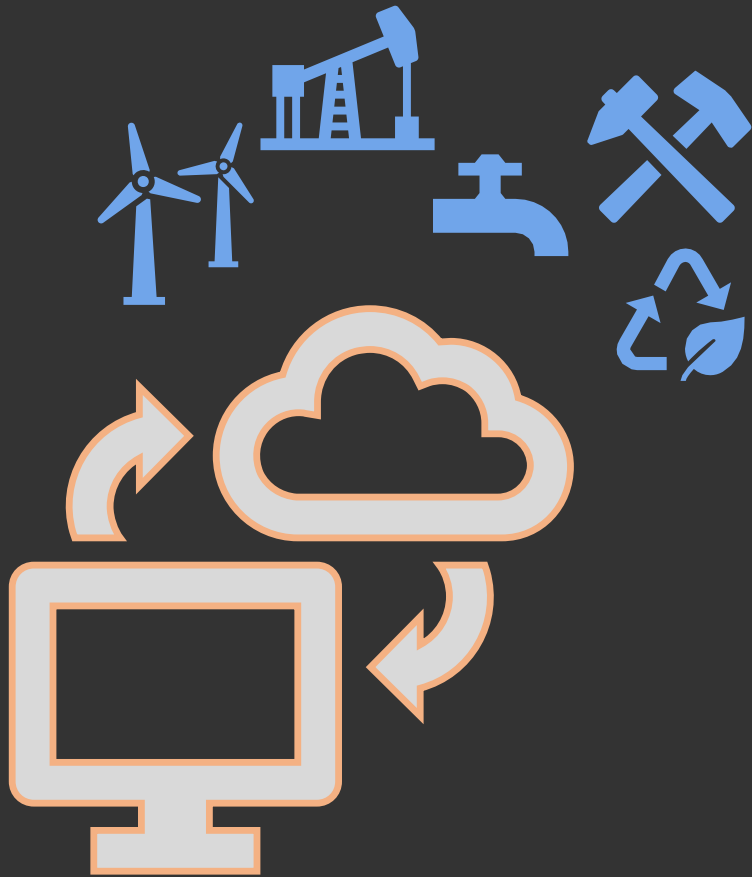
Cloud-Native SCADA as a Service

Who are we?



- ❑ Michael Ligrani, CEO & Co-founder
- ❑ We started as a boots-on-the-ground SCADA Firm.
- ❑ Team with a combined 180+ years in the SCADA Industry.

What is SCADA?



Supervisory Control and Data Acquisition

- ❑ Mission Critical Remote-Control, Data Collection, & Alarming
- ❑ Very established in Oil & Gas, Mining, Power Distribution, Water Treatment, Surface Water Control, etc.
- ❑ Importance
 - ❑ ESG, Collection Source of Most Production Data, Daily Control Interface

The Problem

Legacy Enterprise SCADA :



- ❑ Complex and High TCO
- ❑ Doesn't Scale Easily
- ❑ Doesn't Run Well on the Cloud
- ❑ Doesn't Provide Easy Data Access
- ❑ Isn't Secure
- ❑ Doesn't Adapt

What type of business?

Forward-Looking Businesses Always Win



Or



What type of business?



Or



What type of business?



Or



AMC Theatres lost \$4.6B in 2020 because of Covid– WSJ
Good news is that O&G doesn't go through Up and Down cycles!

How are we different?

Enterprise Cloud-Native SaaS SCADA



Accessible Standardized Data Model



Much Better Performance @ Lower TCO



Futureproof, Scalable, Adaptable, & Secure

How are we different?

Enterprise Cloud-Native SaaS SCADA



Easy Third-Party Integrations



Custom SCADA Logic Code



ML Rod Pump Optimization

Ask?



- ❑ Closing & Oversubscribed – Series A Round
- ❑ Future Raise of \$3M -\$7M

Thank you



Further inquiry please contact us at our booth or
info below.

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