

# *The* Energy Venture Investment *Summit*



THURSDAY, FEBRUARY 17  
11:05 AM (MT)

## IRON IQ



**NABORS**

**HAYNES BOONE**



MOSSADAMS



City of  
Golden





# IRON-IQ

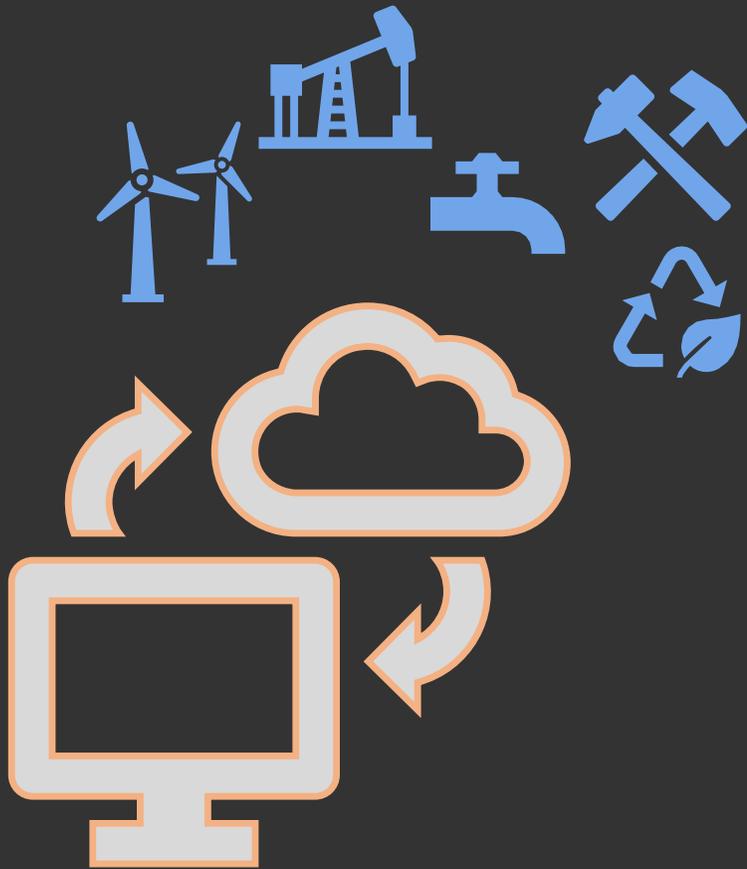
Cloud-Native SCADA as a Service

# Who are we?



- Michael Ligrani, CEO & Co-founder
- We started as a boots-on-the-ground SCADA Firm.
- Team with a combined 180+ years in the SCADA Industry.

# What is SCADA?



## Supervisory Control and Data Acquisition

- Mission Critical Remote-Control, Data Collection, & Alarming
- Very established in Oil & Gas, Mining, Power Distribution, Water Treatment, Surface Water Control, etc.
- Importance
  - ESG, Collection Source of Most Production Data, Daily Control Interface

# The Problem

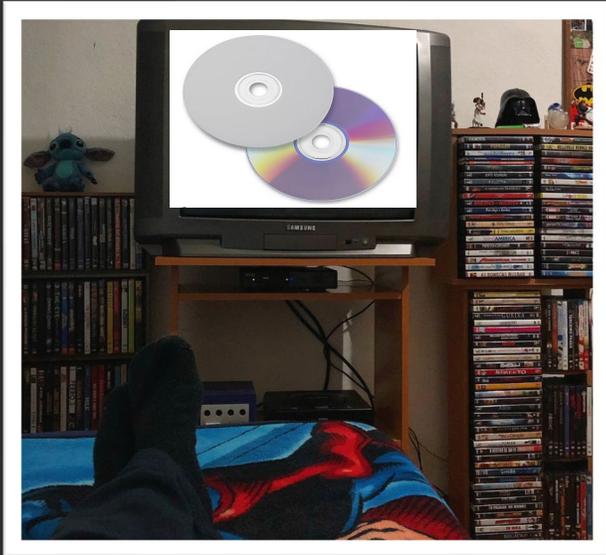
## Legacy Enterprise SCADA :



- ❑ **Complex and High TCO**
- ❑ **Doesn't Scale Easily**
- ❑ **Doesn't Run Well on the Cloud**
- ❑ **Doesn't Provide Easy Data Access**
- ❑ **Isn't Secure**
- ❑ **Doesn't Adapt**

# What type of business?

## Forward-Looking Businesses Always Win



Or



# What type of business?



Or



# What type of business?



Or



AMC Theatres lost \$4.6B in 2020 because of Covid– WSJ  
Good news is that O&G doesn't go through Up and Down cycles!

# How are we different?

## Enterprise Cloud-Native SaaS SCADA



Accessible Standardized Data Model



Much Better Performance @ Lower TCO



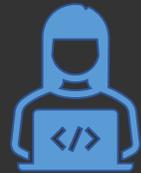
Futureproof, Scalable, Adaptable, & Secure

# How are we different?

## Enterprise Cloud-Native SaaS SCADA



Easy Third-Party Integrations



Custom SCADA Logic Code



ML Rod Pump Optimization

# Ask?



- ❑ **Closing & Oversubscribed – Series A Round**
- ❑ **Future Raise of \$3M - \$7M**

# Thank you

Further inquiry please contact us at our booth or info below.

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